

# Star Technologies

<https://star-technologies.co.in/job/sales-and-service-engineer-2/>

## Sales and Service Engineer

### Description

Focused and dedicated candidate to work towards enhancing sales volumes of his region. Knowledge about fiber optics would be an added advantage. Living Preferably in Chennai.

### Responsibilities

- Should be able to coordinate sales and sales leads.
- Make a daily sales report.
- Demonstrate products to the prospective buyers
- Should have background of fiber optics business.
- Responsible for meeting the sales target
- Increase sales volume within their assigned region
- Developing new business opportunities, ensuring customer needs are met satisfactorily
- Keeps the Sales Head updated on their assigned area
- Visit local markets and retailers.
- Keep the Management updated with the Business trend and growth of the Branch
- Map Corporate clients for Telecommunication related requirements.
- Proactively get business from existing clients.

### Skills

- Excellent Communication and Negotiation Skills.
- Professional and Confident Appearance.
- Result-oriented, open-minded way of thinking.
- Proactive and energetic task approach.
- Fluency English and Tamil required.
- Proficiency in Computer skills.
- Confident and Convincing.
- Fluency English and basic understanding of Hindi language required.

### Hiring organization

Star Informatics Pvt. Ltd.

### Job Location

Chennai, Tamil Nadu, India

### Date posted

October 30, 2019

### Education

Graduation from a recognized University.

### Experience

Minimum 3 years experience in Sales or Business Development.