

Star Technologies

<https://star-technologies.co.in/job/sales-and-service-engineer-2/>

Sales and Service Engineer

Description

Focused and dedicated candidate to work towards enhancing sales volumes of his region. Knowledge about fiber optics would be an added advantage. Living Preferably in Chennai.

Responsibilities

- Should be able to coordinate sales and sales leads.
- Make a daily sales report.
- Demonstrate products to the prospective buyers
- Should have background of fiber optics business.
- Responsible for meeting the sales target
- Increase sales volume within their assigned region
- Developing new business opportunities, ensuring customer needs are met satisfactorily
- Keeps the Sales Head updated on their assigned area
- Visit local markets and retailers.
- Keep the Management updated with the Business trend and growth of the Branch
- Map Corporate clients for Telecommunication related requirements.
- Proactively get business from existing clients.

Skills

- Excellent Communication and Negotiation Skills.
- Professional and Confident Appearance.
- Result-oriented, open-minded way of thinking.
- Proactive and energetic task approach.
- Fluency English and Tamil required.
- Proficiency in Computer skills.
- Confident and Convincing.
- Fluency English and basic understanding of Hindi language required.

Hiring organization

Star Informatics Pvt. Ltd.

Job Location

Chennai, Tamil Nadu, India

Date posted

October 30, 2019

Education

Graduation from a recognized University.

Experience

Minimum 3 years experience in Sales or Business Development.