

# Star Technologies

<https://star-technologies.co.in/job/techno-sales-executive/>

## Techno Sales Executive

### Description

Generating New Business through leads, database, calls, visits. Knowledge about fiber optics would be an added advantage. Living Preferably in West Delhi.

### Responsibilities

- Sales & Marketing Strategy planning.
- To built customer relationship.
- Negotiating with clients on commercial terms.
- Understanding clients requirement and offering them suitable product.
- Visiting Customer Sites for Demo of Products if required, and Frequent follow ups.

### Skills

- Excellent Communication and Negotiation Skills
- Professional and Confident Appearance
- Result-oriented, open-minded way of thinking
- Proactive and energetic task approach
- Fluency English and hindi required
- Proficiency in Computer skills.

### Hiring organization

Star Informatics Pvt. Ltd.

### Job Location

Janak Puri, New Delhi, India

### Date posted

October 30, 2019

### Qualifications

Graduation from a recognized University.

### Experience

Minimum 2 years Experience in Sales or Business Development.